Authenticates the entire world with ONE-ID

Mobile Passport Global Tourism • Financial O2O platform





#### **Seed Investment** 700 Million attracted

 AJ Creative Tourism No. 1 Investment Association



### **Wechat Pay**

- Mobile Passport
- Mobile Taxrefund



#### Minister of Culture. **Sports and Tourism Award Winner**

 Growth Tourism Venture Company

2017 2015

키움증권

#### Series A Investment 3 billion attracted

- Kiwoom-Yuanta 2019 Scale-Up Fund
- Kiwoom Securities Appoints IPO Organize



#### **Receives Financial Services Commission Chairman's Award**

• Mobile passportauthentication platform

**Incheon International Airport** 

SmartPass Passport Recognition Solution

-2021



2023

### Patent register

- Mobile Passport
- Mobile QR Tax refund





### Mobile Passport Legal status



- Revision to the "Notification on the Operation of Bonded Stores
- Regulatory sandbox



3.3 Billion Attracted



#### 2024 CES Best Innovation Award

- Product: Mobile Passport Platform Sector 1. Financial Technologies (BOI)
- Sector 2. Cybersecurity & Personal Privacy(Honoree)



### TripPASS B2C Service launch



#### **GS25**

Mobile TaxRefund Service launch



KOLAS Certification (ISO/IEC 25023) Mobile Passport DID Blockchain



World IT Show Innovation award



### Shinsegae, Hyundai Duty-Free



Mobile Passport Service launch



**APDI** Asia-Pacific Digital Identity Consortium Establishment



### Renewed Launch of **TripPASS**

Joint Business with Shinhan Card

2024



### 2023. TripPASS B2B Business launching



### **World Scout Jamboree**

• Membership & Payment total system



### **CU Convenient store**

 Nationwide 16.000 CU convenience store Tax refund



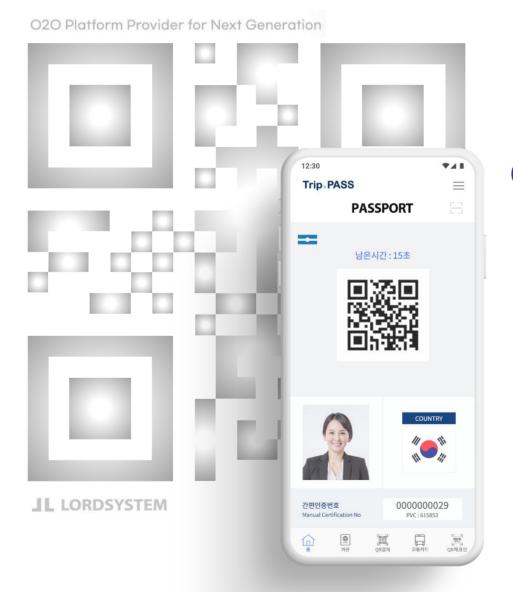
### **Lotte Duty-Free**

 Mobile Passport Identification Shopping



#### **GKL 7Luck Casino**

- Mobile Membership
- · Face recognition access



### Chapter 01.

## **Mobile Passport**

- 1. What is Mobile Passport
- 2. Mobile Passport eKYC Creation and Security
- 3. Foreigner eKYC Gateway Solution
- 4. Licenses and Awards
- 5. Patents
- 6. Mobile Passport Legal Status

### What is a mobile passport?

An innovative technology that captures 1.4 billion domestic and foreign travelers around the world.

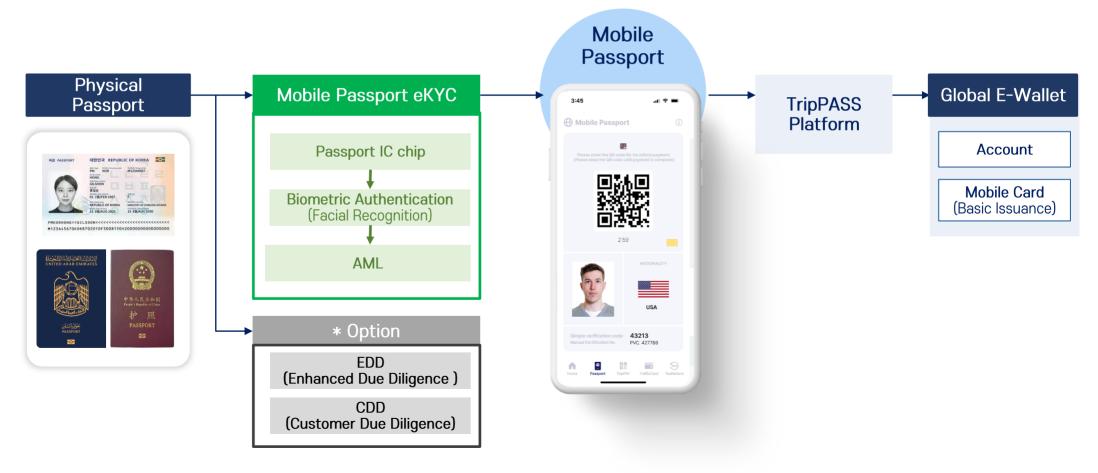
The information in the physical passport is generated in the QR code to be authenticated by a public institution, thereby creating a mobile passport in a smartphone and conveniently processing identity authentication. This is the world's first mobile personal identity authentication system.





# The world's first and only Blockchain DID-based Mobile Passport eKYC Technology.

A global e-Wallet that can be used worldwide is issued by verifying the of physical passports of international tourists and workers through passport forgery detection, biometric authentication, and identity verification.



### Passport DID Platform (TripPASS, LordPASS) base The Only Online Service Gateway Solution for Foreigners

Let foreigners to access various online services through membership registration and payment.



Digital Identity Verification +
Payment Services
for Foreign Tourists

#### **Foreigner Online Identification**

Name, passport number, nationality, gender, birth, email, phone, etc.



#### Payment services based on passport DID.

- TripPAY Online Payment API integration
- Payment, Refund, Transaction history, Deposit

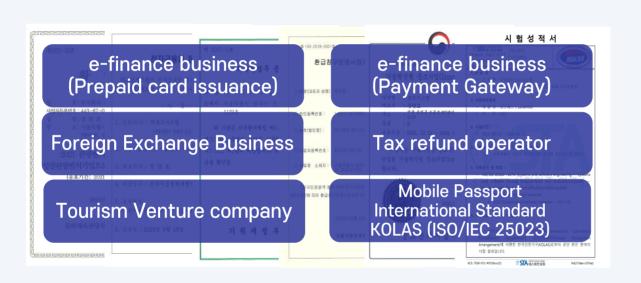


Potential Foreigner Service App

04. Licenses and Awards

### Completed obtaining licenses for Mobile passport Tourism & Financial business.

### License and Certification





### **Awards**

- 2021 Ministry of Culture, Sports, and Tourism Tourism Venture of the year
- 2022 Hankyung Fintech Awards
   Financial Services Commission Chairman's Award
- 2023 Ministry of Trade, Industry and Energy Ministry Awards

- 2024 CES 2 Innovation awards
   Financial Technology Best Of Innovation, Honoree
   Cybersecurity & Personal Privacy Honoree
- 2024 Ministry of Science and ICT World IT Show Innovation Award
- 2024 KDB Industrial Bank NextRise Awards Innovation Award



# The mobile passport technology and business model of the Lordsystem are fully protected by 37 patents at home and abroad.

- Mobile passport generation patent and design patent with QR conversion: The patent right is unconditionally infringed if QR is used to create a mobile passport.
- With the patent for the passport recognition method as well, forming high barriers to entry in the market
- Inimitable patented technology which verifying the authenticity of passport using a mobile passport through a public institution

### 37 patents Registered and Applied



### Registered

- Korea 12
- Global 10

Japan 3

USA 3

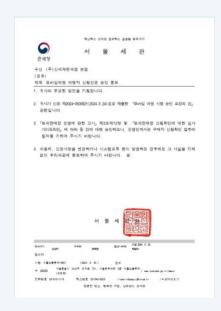
China 3

EU 1

### Market domination through the exclusive legal status of Mobile Passport

Revision of Notice on Bonded Market
Operation (2023.01.)

# **Duty-free shop** identification methods include digital methods



### **Lotte Duty Free**

(Myeongdong Main Store, World Tower Store)

### Shinsegae Duty Free

(Main Store, Busan Store, Incheon Airport Store)

### Hyundai Duty Free

(Trade Center Store, Dongdaemun Store, Incheon Airport Store) Regulatory sandbox approval (2023.03.) (2024.11.)

# Identification at Casinos, Tax-Refund and Retail shops



CU, GS25, etc.

Mobile Passport Tax-Refund

#### **GKL7LUCK Casino**

Casino Entry Authentication

#### **Adult Verification**

Age-restricted product purchases: alcohol, tobacco, etc.

(Launch: 2025.1Q)

# Mobile Passport eKYC Platform Enables All Financial Transactions Requiring 'Remote Identity Verification' for Foreigners

# Specific Application Plan for Contactless Identity Verification

(Financial Services Commission 2024.03.)

- ① Submission of a copy of an official identification document.
- ② Video call verification (including real-time remote facial recognition and comparison).

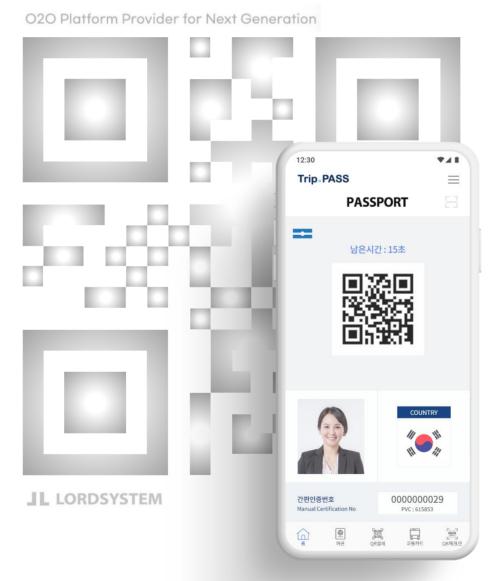
Mobile passport ensures compliance with legal requirements for remote identity verification.

- 1 Lordsystem is the only provider of remote eKYC solutions for foreign financial services.
- 2 The only legally supported passport-based remote identity verification solution in Korea.



## **Exclusive Foreign Financial eKYC Business**

Collaborating with Korea's major financial institutions to lead the foreign financial market.



Chapter 03.

## **Market Insight**

- 1. Korean Market Opportunity (TAM)
- 2. Inbound Foreign Tourist Market (SAM)
- 3. Foreign Resident Workers and International Student Market (SAM)
- 4. Foreign Tax Refund Market (SAM)
- 5. Foreign Adult Identification Market (SAM)

# Beyond the 48million people, 85trillion KRW Cross-border Tourism Finance Market, A Comprehensive identity verification & financial solution for financially vulnerable people (Foreign Workers & Students).

### Market Size (2019 based)

Outbound

People 28 M Expenditure 38 T

Inbound

Foreigners 17.5 M Expenditure 26 T

Foreign Residents

Foreigners 266 M Income 21 T

(\* M : Million people, T : Trillion KRW)

### **Pain Points**



Inconvenience of carrying a passport at all times



Difficulties with currency exchange, payments, and transportation



Lack of financial services for short-term foreign workers and students



No eKYC solution for foreigners, financial services inaccessible

### **Our SOLUTION**

Mobile passport-based remote eKYC solution provides a mobile identity verification & financial platform for foreigners.

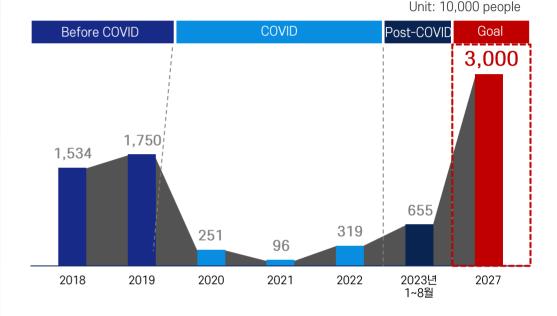


The world's first mobile passport-based identity verification & payment service

### Inbound Foreign Tourists: 17.5 M

\*2019

- Number of Foreign Tourists
   17.5M (2019) → 30 M(2027)
- Tourism Revenue
   \$20.7 billion (2019) → \$30 billion (2027)
- Average Days Spent in Korea per Tourist
   12.9 days(2019) → 15 days(2027)
- Average spending per person: 2.84M (including airfare)
- Average stay: 6 days



Since 2022, foreign tourist arrivals in Korea have been increasing steadily.

The Korean government has set a goal to attract 30 million foreign tourists by 2027 through policies like the 15th Emergency Economic Meeting and New Growth 4.0 Strategy.

TripPASS Solution for Foreign Tourists

Remote issuance of prepaid debit cards & payment services

**2027 Target SOM** 5.9m User (20%) 3tr Transaction

(\* M : Million people, T : Trillion KRW)

### Korea Foreign Resident Population: 2.64 mn

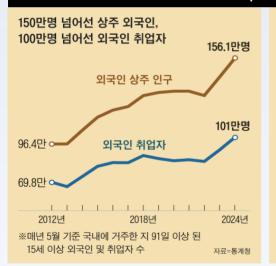
Long-term residents: 2.04 million / Short-term residents: 600,000

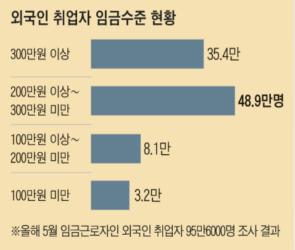
Permanent foreign residents: 1.56 mn

Foreign workers: 1.01 mn

International students: 264,000

The average salary of foreign workers : KRW 2-3 mn per month (489,000 people) Over KRW 3 million per month (354,000 people)





# Lack of remote eKYC solutions for foreign workers and international students

### Cannot Issue cards / open bank account

- ① Short-term foreign residents: 600,000
- ② Seasonal workers and unemployed foreigners
- ③ All foreigners before receiving their Alien Registration Card



Providing a linked account checkprepaid card service that enables daily financial services for foreign workers earning over KRW 2 mn

Leading the foreign worker and international student financial market through the TripPASS debit-prepaid card service.

**2027 Target SOM** 530,000 ppl (20%)

### **Tax Refund Market Size**

Num of Tax Refund stores	19,331
Num of refunds (10,000 cases)	678
Sales amount (billion KRW)	13,019

<sup>\*2019</sup> Korea Tourism Organization, Korea Culture & Tourism Institute

Korea foreign tourist payment market

25.4 trillion KRW

Korea Tax-refund market

1.2 trillion KRW

Mobile instant tax refund is exclusive to Lordsystem

### **Pain points**

- Must carry a physical passport at all times for tax refunds
- Requires a separate kiosk visit in the city or at the airport
- Retailers must install a passport reader for instant cash refunds
- Inconvenience due to cash or credit card refunds (takes 30-days)

Providing AtoZ tax refund services through a single mobile app without a physical passport

Transition from the traditional offline walk-in model to a membership-based customer referral model

Creating a new mobile tax refund market based on mobile passport membership

Expansion of exclusive mobile tax refund M/S through financial institution partnership platforms

**2027 Target SOM** 409.5 bn (34%)

### Mobile Passport Killer Service Foreign Adult Identification

Foreign age distribution of inbound travelers → Over 50% are in 10s to 30s (MZ generation)



### **Market Status**

- Inconvenience of carrying a passport for MZ generation foreign tourists' age verification
  - Passport required for entry into clubs/bars, purchasing cigarettes/alcohol
- If age verification is not conducted, merchants face significant operational risks

Inbound foreigners requiring age verification 10 million +

Exclusive service for foreign passport mobile adult identification

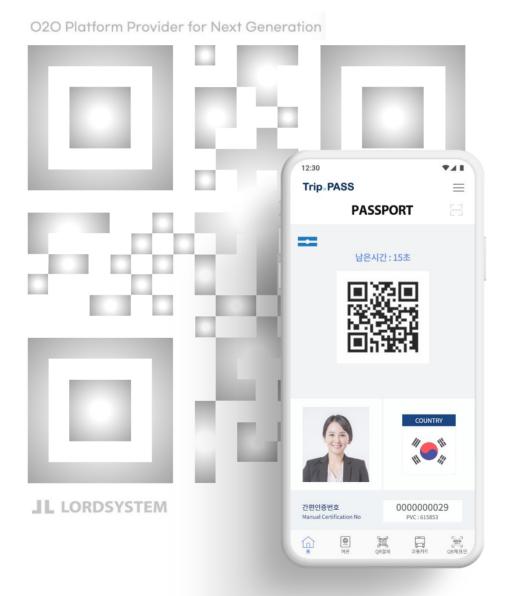
10 million+ foreign target customers

→ Mobile passport platform user quantum jump

25.03

New Launch Business

SOM Analysis in Progress



Chapter 04.

## **Business Strategy**

- 1. TripPASS Platform Service Model
- 2. Business Model
- 3. Platform Complex Fee Revenue Model
- 4. Mobile Passport Ecosystem Foreigner Big data
- 5. Mobile Passport Global Expansion
- 6. Key B2B Partners
- 7. Vision

### **Mobile Passport Authentication**

- Real-time Mobile Passport Identification
- Usage: Duty Free (Lotte, Shinsegae, Hyundai), GKL 7luck Casino, etc
- Over 140,000 mobile passport users and more than 500,000 cases of verifications

### **Cross-border Payment**

- Mobile passport eKYC-based contactless financial service for foreigners
- Contactless Immediate card issue anywhere in the world for global tourists
- · All store in Korea & Global UnionPay store payment
- Charge method : Credit cards (Global), Cash (Korea), Account linking & deposits (Korea)
- ATM withdrawals (Global)
- Free remittance between users
- Online Payment (Only TripPASS CAN)



### **Mobile/Card Transportation**

- Provides both physical and mobile cards
- · Enable immediate charging with mobile wallet
- Korea's only mobile transportation card service for foreigners

### **Mobile Immediate Tax Free**

- No need physical passport and afterward process
- Pay with tax-discounted price with Mobile Passport immediately
- GS25, CU, Jungkwanjang, Plastic surgery etc.

### **Adult Authentication**

- Adult authentication with Mobile Passport anywhere in Korea
- Entering bars/clubs, Buying liquor/cigarettes
   \*Service scheduled for 25.1Q.



With just the TripPASS app, both Korean and Foreign users can freely use identity authentication and payment anywhere, whether in Korea or abroad, online or offline.

02. Business Model

### In/Outbound Tourists

Using all tourism services with Mobile Passport One-ID



**Customer Lock-IN** 

### **Partner Service Channels**

**Expanding cross-selling target marketing** based on Mobile Passport One-ID



**New Customer Acquisition** 

### **TripPASS Platform**

Payment, authentication, tax-free, cross-marketing, and etc, Platform transaction revenue



**Complex Fee Revenue** 

### TripPASS Platform Membership Brokerage Mechanism



After generating a mobile passport, various tourism and financial service channels transition

Mobile Passport One-ID Tourism & Financial Service Platform Foreyetem

Mobile Passport One-ID Tourism & Financial Service Platform Ecosystem

Generating Complex Transaction Revenue

# Mobile Passport Authentication Platform-Based Payment · Exchange · Authentication · Tax Refund

**Complex Transaction Fee Revenue Model** 



Mobile Passport
Authentication Fee



**Payment Fee** 



**Tax Refund Fee** 



Payment/Recharge Exchange Margin



**Referral Fee** 

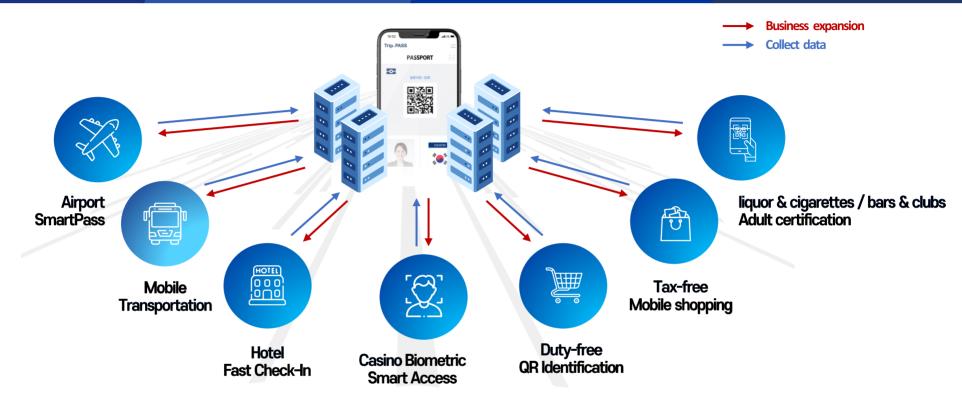


상품 판매 매출

Establishment Big Data for Domestic and Foreign Tourism Global tourists DB Marketing

Digital Transformation of Tourism Services

Establishment of Business Policy Based on Big Data



### [Big data]

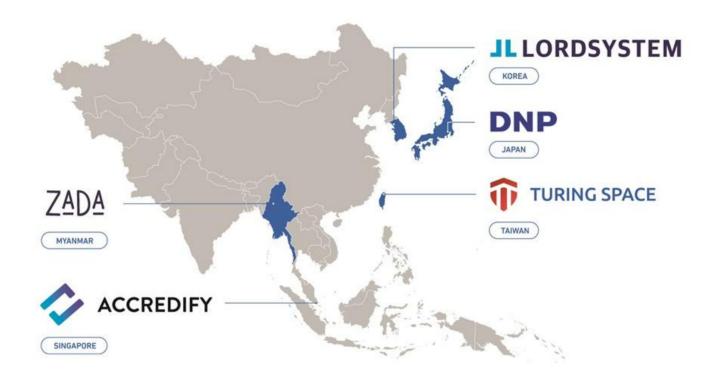
Nationality, age, gender, purchase details, duration of stay, travel route, etc

- ✓ Authenticated and refined data based on passport privacy
- ✓ Delivering accumulated big data as quality data
- ✓ Data transactions through the Korea Data Exchange
  - \* Data 3 Act (Amendment to Personal Information Protection Act, Information and Communication Network Act, and Credit Information Act)
- ✓ Infinite scalability of data transactions

## **Building and Analysis of Al Big Data for Foreign Transactions**

### ☐ APDI (Asia Pacific Digital ID) Consortium

Securing momentum for overseas legislation of mobile passports and global digital identity standardization leadership



APDIに参画企業の活動地域

- Signing and official announcement of the consortium MOU with 5 Asia-Pacific countries (October 18, 2024)
- Promoting digital identity wallet POC: Hotel Fast Check-in & Smart Key services (Second half of 2025)

06. Key B2B Partners JL LORDSYSTEM

**Finance** 















Retail



롯데면세점









Tax-refund















Travel





































# Global Travel·Finance 020 Platform

Starting with 17.5 million foreigners in Korea, Lock-in 1.5 billion tourists around the world





### Global Start of Identification integration

- Global Mobile Passport Identification Platform
- Prove yourself with a mobile anywhere in the world
- Boundless travel, the freest sightseeing



# Free your whole journey! Borderless \*FIT Travel Platform

- Global Cross-Border Simple Payment Platform
- Lowest international payment fee
- Easy payment anywhere in the world without currency exchange



# A Global communication channel connecting the world

- Global transaction data knowledge transformation for big data establishment & value creation
- Big data-based Al knowledge network expansion
- Contents, commerce, and policy value production network

